

TERRA SYSTEMS MANUFACTURING AND LAB TREATABILTY TOURS

Come Take a Factory and Lab Tour

Terra Systems is open 8 am to 5 pm Monday through Friday and some weekends. If your travels take you along the I-95 corridor between Baltimore and New York, we are conveniently located <than 5 minutes from I-95 at the Delaware/Pennsylvania border. We offer tours of our Treatability Lab and Manufacturing Plant.

The Manufacturing Plant

Terra Systems owns and operates a manufacturing plant in Claymont, Delaware, just south of the Philadelphia International Airport and ships its products worldwide. As the only carbon substrate supplier that develops, manufactures and distributes its own patented products, Terra Systems has invested in specialized manufacturing equipment for each product to ensure the best match between our products and your remediation requirements. Terra Systems has even manufactured our products for our competitors when their *Toll Producers* were unable to meet the tight delivery schedules or volumes of today's environmental Project Managers.

The QA/QC

Unlike other suppliers that use *Toll Producers*, Terra Systems has a QA/QC lab on the floor of the plant where we measure the droplet size and pH of the substrate *before* it ever gets transferred to a 5-gallon bucket, 55-gallon drum, 275-gallon IBC tote or bulk tanker for shipment. We measure every batch that we manufacture to ensure a quality product and can provide you, the PM, with a QA/QC report for the specific batch that you receive.



Terra Systems measures and reports a *mean droplet size* and provides a *Gaussian Distribution Curve* for each batch to ensure a tight droplet size distribution around the mean.



Suggested Lab Treatability and Manufacturing Tour Agenda

We will work around your travel schedule however the suggested agenda below is based on previous customer tours.

Time	Торіс	Terra Systems Contact
0:00 - 0:10	Terra Systems Overview	Dick Raymond, President
0:10 - 0:50	Lab Treatability and Manufacturing Tour	Dr. Mike Lee, VP, Research & Development and holder of United States Patent# RE40,448 Emulsified Vegetable Oil Substrate and Dick Raymond, President
0:50 - 1:00	Q&A	Dr. Mike Lee and Dick Raymond, President
1:15 - 2:15	If Available: Lunch/Discussion/Q&A	Dr. Mike Lee and Dick Raymond

Our physical address for a GPS is: **130 Hickman Road, Claymont, Delaware 19703** (we are the 1st building; Suite 1). Office# is 302-798-9553.

- 1. I-95 north or I-95/495 south to Naamans Road/92.
- 2. At the top of the ramp drive east on Naamans Road.
- 3. Drive to the traffic light at West Ridge Road (WAWA on left) and make a U-turn. **BE CAREFUL**: Traffic coming from your left will often slide through the traffic light when they turn right onto Naamans Road going West. Also cars are entering and exiting the Wawa.
- 4. Hickman Road is right next to WAWA so make your U-Turn into the right hand lane and make an immediate right onto Hickman Road just past the Wawa. Again be careful of turning traffic from the traffic light and cars exiting the WAWA this is a very busy intersection.
- 5. Follow Hickman Road for approximately 1-mile and take your <u>2nd left</u> (1st left is the back entrance to Tri-State Mall). Our building is the first one. Follow the speed limit along Hickman Road (25 mph).

